



Investor Presentation
May 2021

POET Technologies Inc.
Needham Technology & Media Conference
May 18, 2021 11:00 a.m. EDT

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A small version of the POET logo icon, consisting of a square with stylized lines.

Photonics and POET Technologies Overview

A small version of the POET logo icon.

Strategy, Markets and Products

A small version of the POET logo icon.

Operations, Growth and Revenue Plan

A small version of the POET logo icon.

Investment Highlights

Photonics is an Enabling Technology

Photonics is the technology of generating and harnessing light

- ❖ Cutting-edge uses of lasers, optics, fiber-optics, and electro-optical devices in numerous and diverse fields
- ❖ Photonics applications and devices require the integration of electronic, photonic and optical devices

PHOTONICS

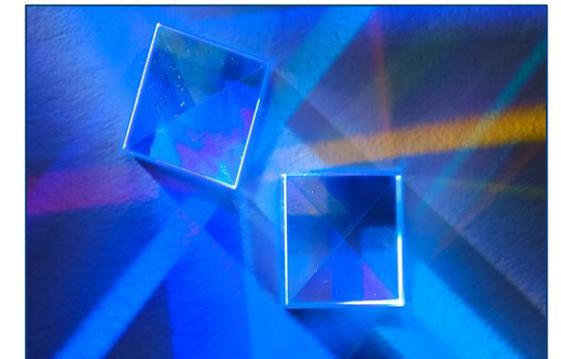
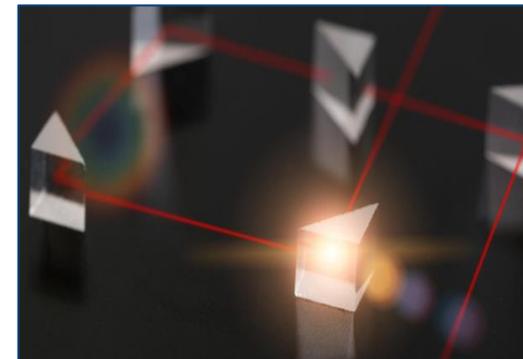
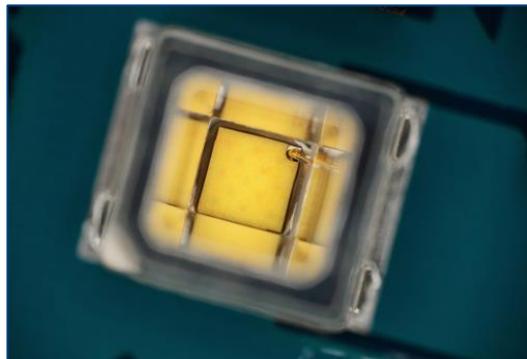
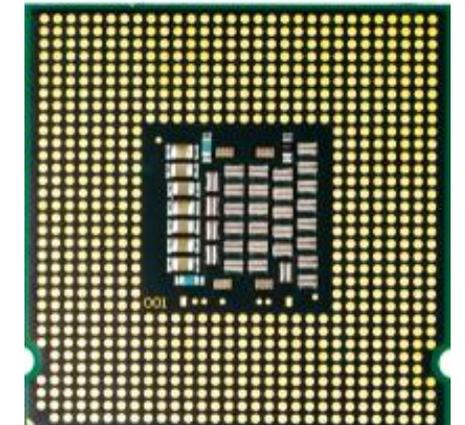
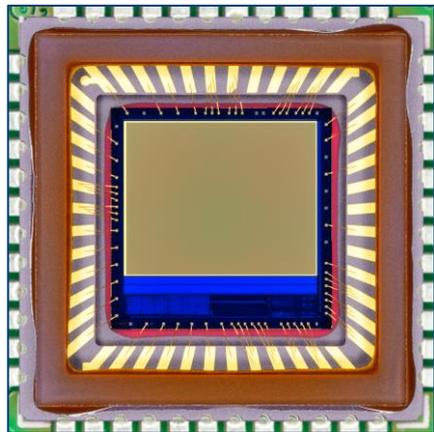
- Lasers
- Detectors
- Modulators
- Multiplexers
- De-multiplexers
- Mode Converters

ELECTRONICS

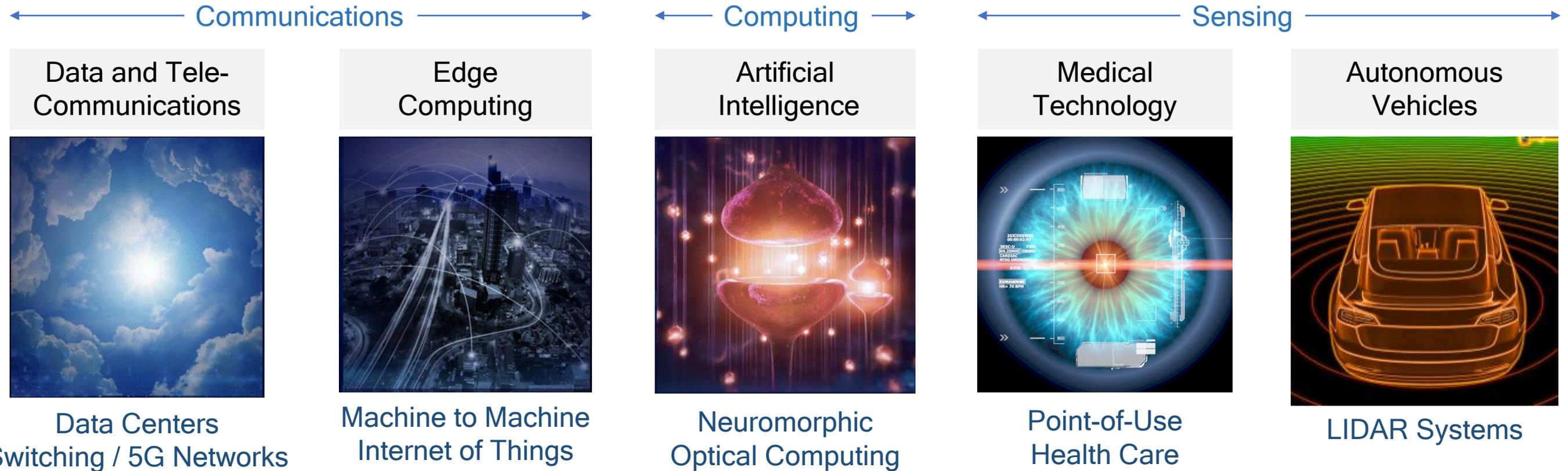
- Controllers
- Amplifiers
- ASIC's
- Monitors
- Micro-processors
- Memory

OPTICS

- Mirrors
- Lenses
- Prisms
- Collimators
- Polarizers
- Beam Splitters



Photonics End Market Applications & Market Size



Global Market for Photonics

- LEDs & Lasers
- Sensors & Detectors
- Optical Components & Systems



Source: Prescient & Strategic Intelligence, *Photonics Market Research Report, 2019*

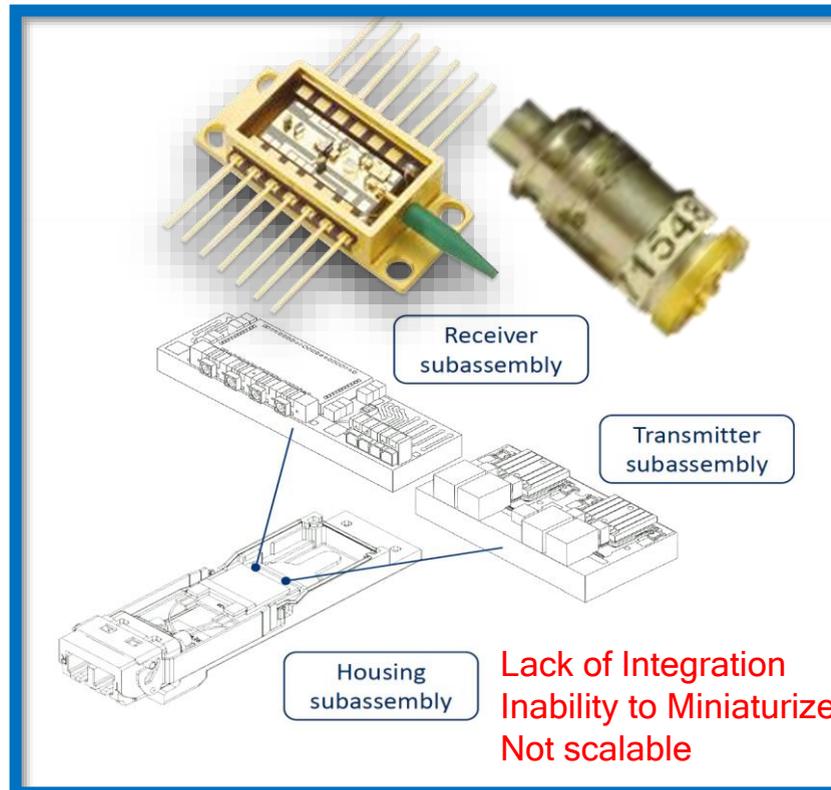
Conventional Approaches to Assembling Photonics Devices are Expensive in Both Capital and Labor

- Assemble multiple components and sub-assemblies one at a time - align and optimize signal (“active alignment”) with each component and sub-assembly placement
- No Economies of Scale - linear (1 to 1) relationship between unit output and capital invested
- Massive market demand is currently unmet by existing technology**

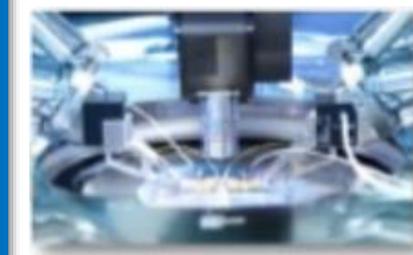
Existing Sub-Assembly Operations are Capital and Labor Intensive



Existing Solutions utilize a large # of Components and Sub-assemblies



POET's Solution Lowers Bill of Materials and Capital Cost by 10X



Wafer Level Test Platform



Wafer Level Assembly Platform

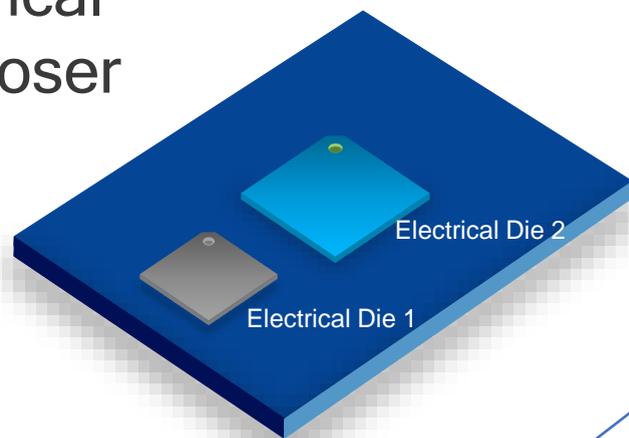


Optical Interposer Platform

Enables Photonic Multi Chip Modules with unprecedented scale and cost disruption

Adding a Novel, Patented Waveguide Layer on a Conventional Semiconductor Wafer Enables the Integration of Electronic and Photonic Components at Wafer-Scale

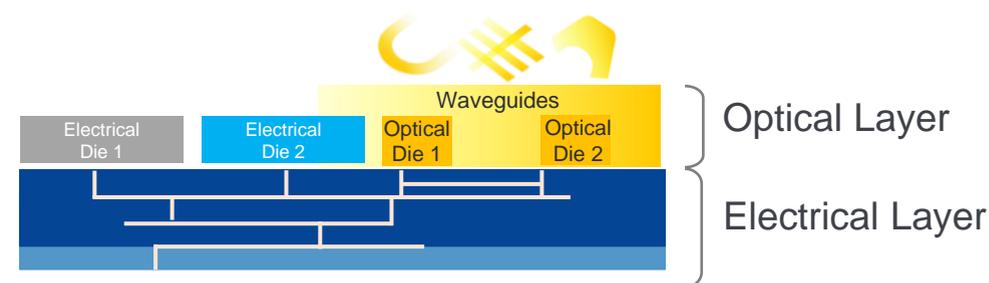
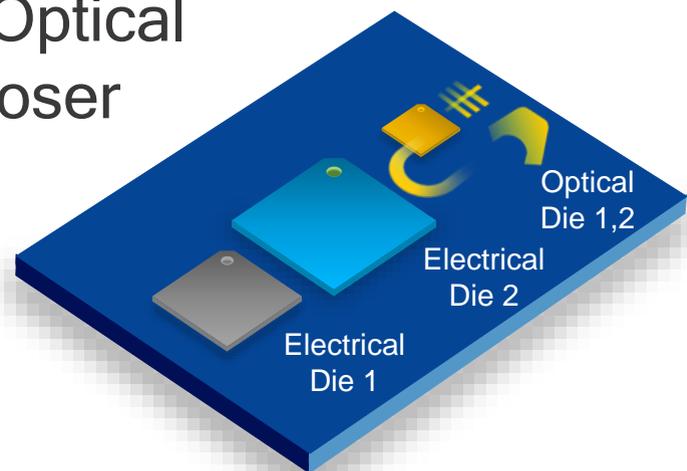
Electrical Interposer



- Typical electrical interposer with high-speed electrical connections among devices has been commonly used in devices like cell phones



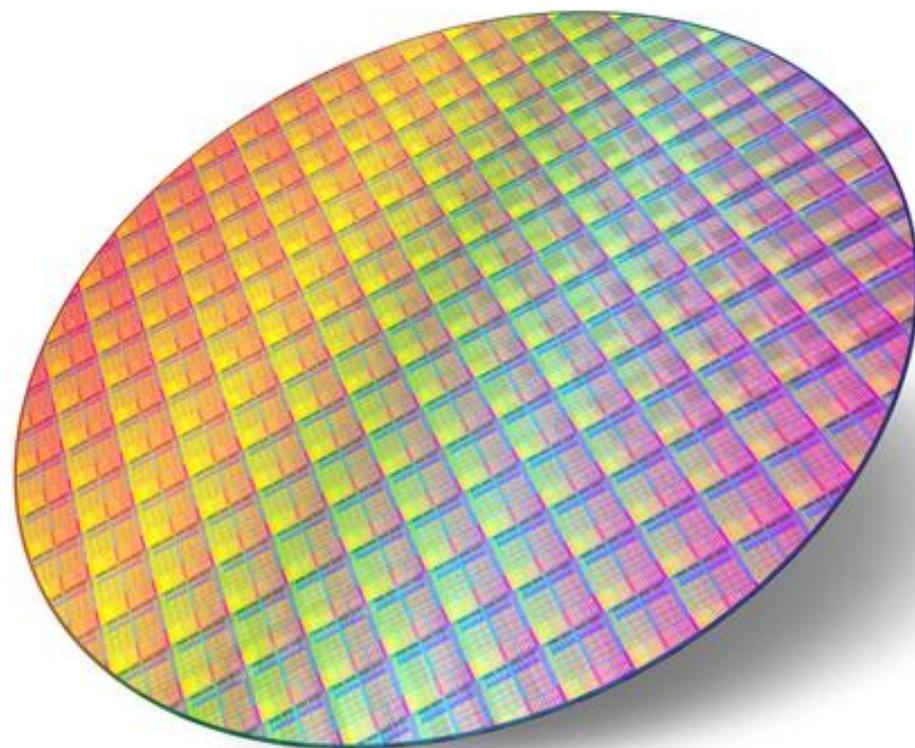
POET's Optical Interposer



- By adding a layer using a novel material set and patented process, POET created the Optical Interposer that allows photonic devices to communicate seamlessly with one another and with the electronic devices at chip level
- Placement of components is done with automated semiconductor techniques without the need for "active" alignment

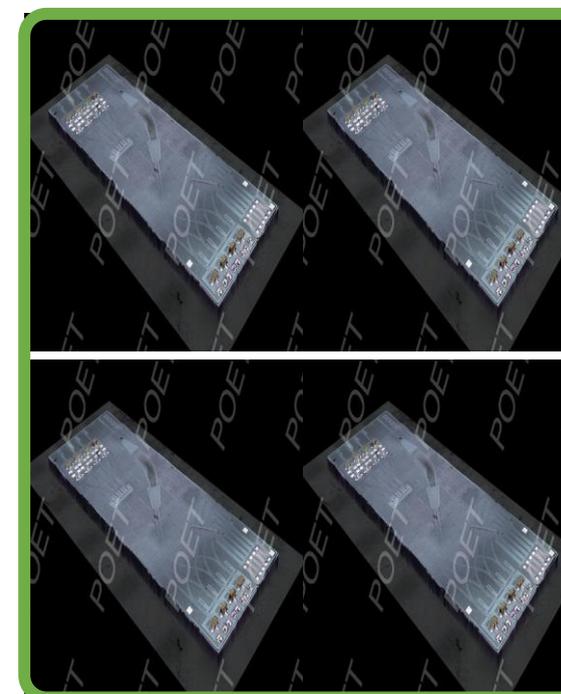
POET Fully Integrates Components at Wafer Scale

- Full integration of multiple active components with passive alignment at wafer scale using semiconductor assembly techniques
- Large Economies of Scale - non-linear (> 1 to 1) relationship between unit output and capital invested**

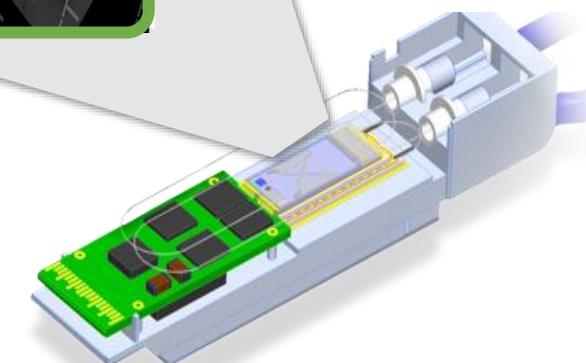


How POET Wins

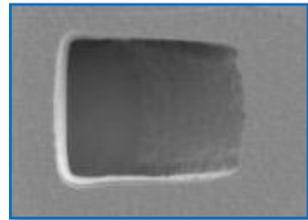
- ✓ Simplified Packaging
- ✓ Lower Bill of Materials (BOM) Cost
- ✓ Highly Automated Wafer Scale Manufacturing
- ✓ Dense, Smallest Form Factor
- ✓ Excellent Electrical and Optical Performance



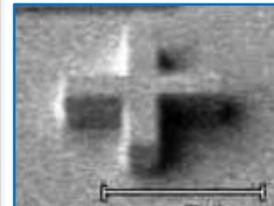
- Producing the World's Smallest and Lowest Cost 100G Optical Engine including all Active and Passive Photonics Devices



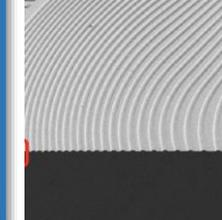
POET's Optical Interposer Platform



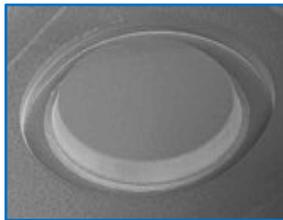
Low loss
Micro Mirrors
for out of
plane
coupling



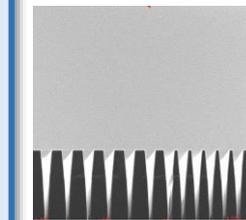
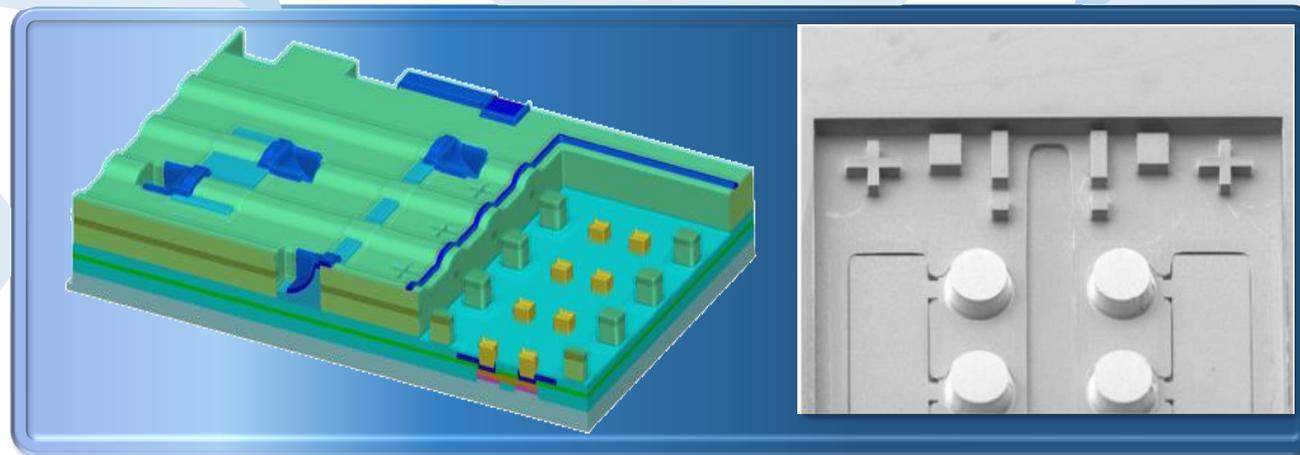
Self Aligned
and
Mechanically
Interlocking
Fiducials



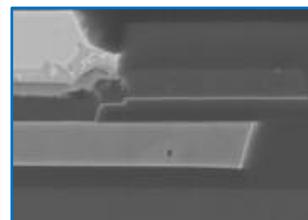
CMOS Compatible
Low Loss
Waveguides
- Compatible with a
wide range of I



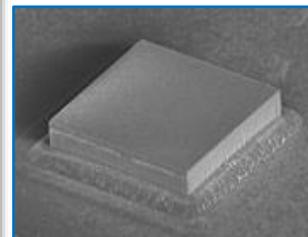
Multiple
Eutectic Solder
Configurations



External Cavity
Athermal Lasers
- Low Loss
- High Density



2.5D RF
Interposer
with
Integrated
Passives



Self Aligned Z
Referencing
Pedestals
- Compatibility
with hybrid die



Mirror finish
etched facet
technology
- Lowest coupling
loss in industry

POET's Optical Interposer Platform is the most versatile photonics packaging platform in the Industry

Multiple years of development and interrelated projects yielded several industry-first achievements by POET and a fully-functional OPTICAL ENGINE

INTERPOSER	PASSIVE DEVICES	ACTIVE DEVICES	ASSEMBLY & BACKEND	OPTICAL ENGINE
Architecture & Process Control	Multiplexers	Flip-chip Design for 25G DML Lasers	Mechanical	Laser Coupling
Facets	Demultiplexers	Flip-chip Design for CW Lasers	Electrical	Reflection Management
Upturn Mirrors	Spot Size Converters	Detector Designs (Internal & Merchant)	Thermal	PIN PD Integration
Electrical Interconnections	Power Taps	Monitor Photodiodes	Self-aligned Passive Placement	Burn-In
Eutectic Solder	ECL Gratings	Modulators	Hermetic Capping	Wafer Level Test
	Resistors / Capacitors / Inductors			Fiber Attach Units
				Singulation



- ❑ Epic in scale and time with minimal capital invested
- ❑ Proof of Concept achieved with the support of a large Tier 1 Company



Benefits of POET's Optical Interposer Platform



The benefits of POET's Optical Interposer add up to a truly disruptive entry into large-scale photonics markets

Module cost	⇒	↓	20-40% Lower
CAPEX investment for module assembly & test	⇒	↓	10X Lower
Chip-scale package	⇒	↓	20% Lower Power
Wafer-level assembly and test	⇒	↑	>100X More Scale
Planar architecture	⇒	↑	Greater Flexibility
Platform technology	⇒	↑	More Versatility for Multiple Applications

POET's Interposer Platform is the Most Versatile, Lowest Cost and Most Scalable Integration Platform

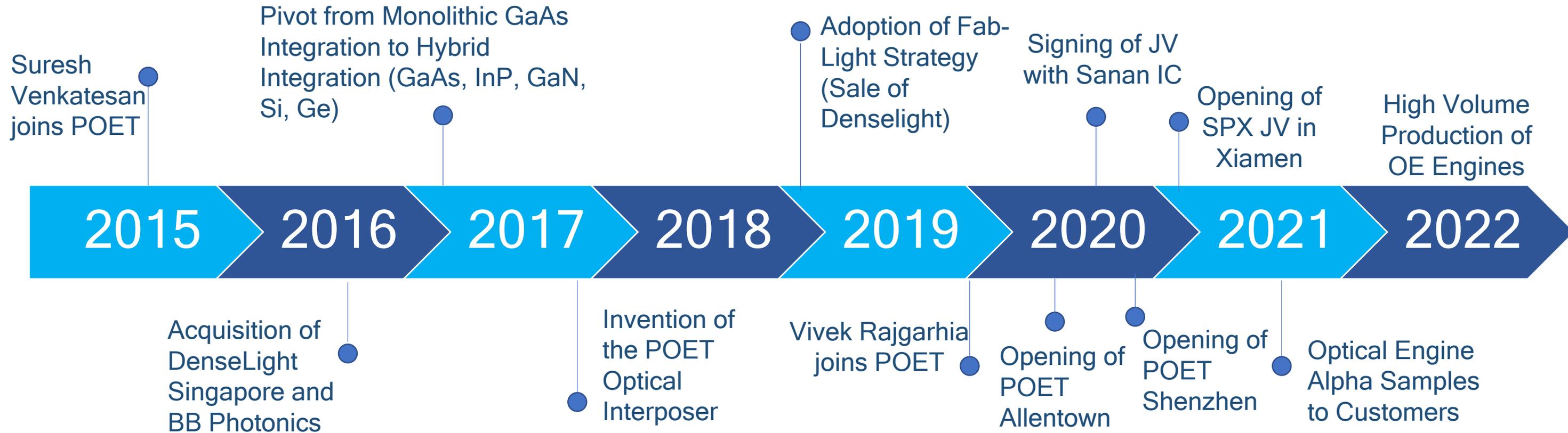


		Traditional Micro-optics Assembly  	Silicon Photonics  
Low-Loss Athermal Waveguides	✓	N/A	✗
Integrated RF Interposer for Electronics Integration	✓	✗	✓
Visible to Near InfraRed (IR) Compatibility	✓	✓	✗
Wafer Scale Assembly & Test	✓	✗	✓
Low-Loss Coupling at Interfaces	✓	✓	✗
Micro-Optics integration Compatibility	✓	✓	✗
Scalability and Cost	✓	✗	✗
Small Form Factor	✓	✗	✓
Versatility	✓	✓	✗

POET has been steadily building a world-class design and development team



Team focused on design and marketing of products based on the Optical Interposer platform



4 Offices*

35 Employees

74 Patents and 12 Pending

5 Customer Engagements

*HQ: Toronto, CANADA, Allentown PA, Singapore, Shenzhen, CHINA

Culminating in a JV With Sanan IC Adding World-Class Manufacturing and Scale

■ Super Photonics Xiamen - POET and Sanan IC Joint Venture (JV)

- Virtual vertical integration of manufacturing for Optical Engines
- Ability to rapidly scale production to thousands of devices per month



Sanan IC | Xiamen Sanan Integrated Circuit Co., Ltd.

- Xiamen Torch High-Tech Industrial Development Zone
- US\$500 million investment on 180,000 square meters
- Compound semiconductor manufacturing platform
- Process technologies for microwave radio frequency, high power electronics & lasers



Sanan Optoelectronics Co. Ltd. (Parent)

- LED, filters, power electronics, microwave integrated circuits and optical comms.
- Produces 25 million 6" wafers per year with 4 locations and over 8,500 acres
- US\$1 billion Revenue; US\$14 billion market cap
- Shanghai Stock Exchange (600703)

 Photonics and POET Technologies Overview

 Strategy, Markets and Products

 Operations, Growth and Revenue Plan

 Investment Highlights

Vision: To become the **global leader** in chip-scale integrated photonics solutions by deploying our **Optical Interposer** technology, enabling seamless integration of electronics and photonics for a broad range of vertical market applications

Mission: Establish an industry leadership position in **chip-scale integrated photonics** with validated disruptive, IP protected, Optical Interposer platform components

POET Objectives:

- ❑ Develop a true platform technology for ease of reuse, design efficiency and cost
- ❑ Integrate ALL passive functions that guide and manipulate light into a single layer using a proprietary waveguide material
- ❑ Use Hybrid Integration to achieve maximum performance of active devices (lasers, detectors, modulators) based on the application
- ❑ Do all fabrication, assembly and testing of components at wafer-scale using standard semiconductor techniques
- ❑ Provide a disruptive cost / performance value proposition to customers in order to rapidly penetrate target markets



Overall Business Strategy

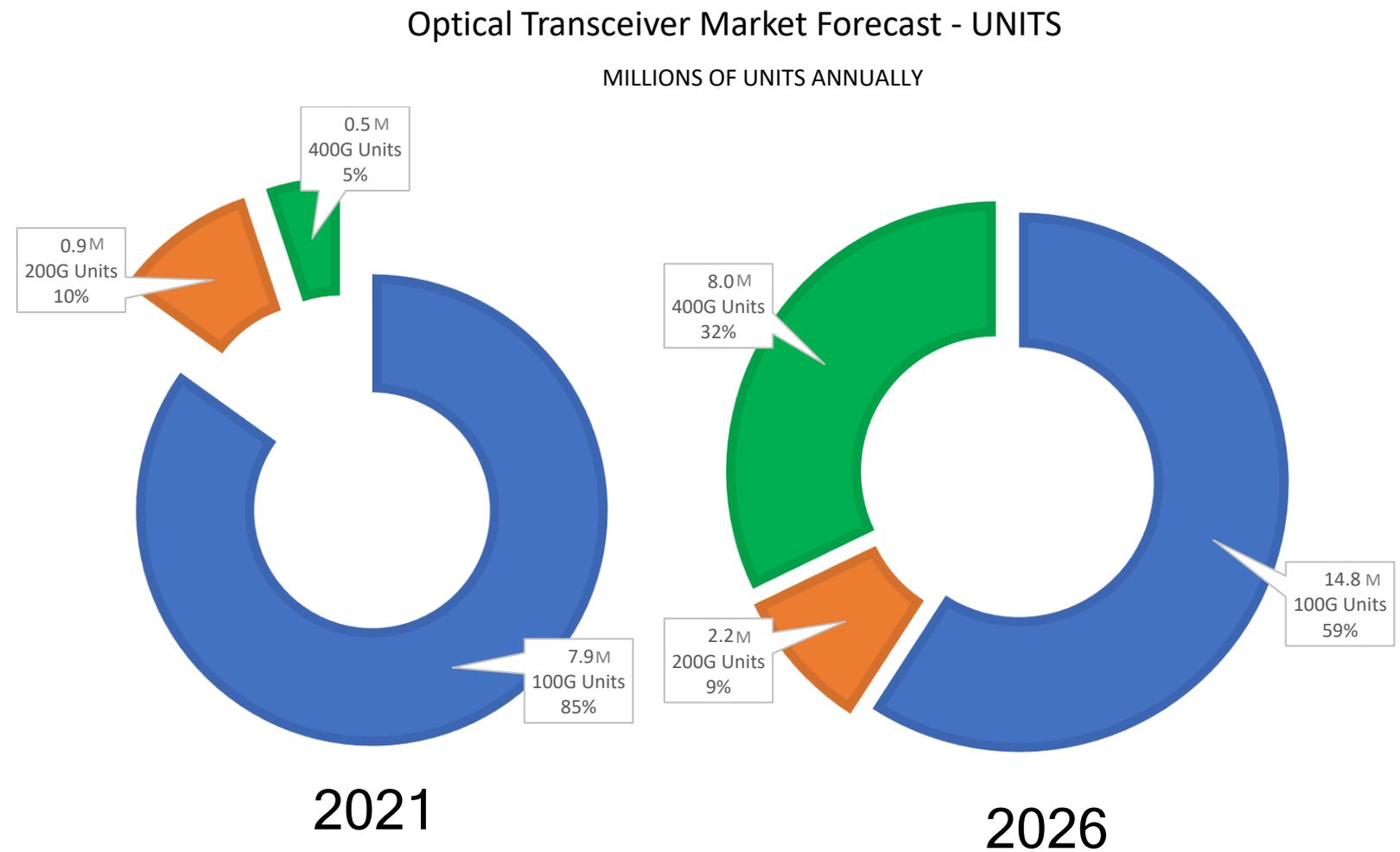
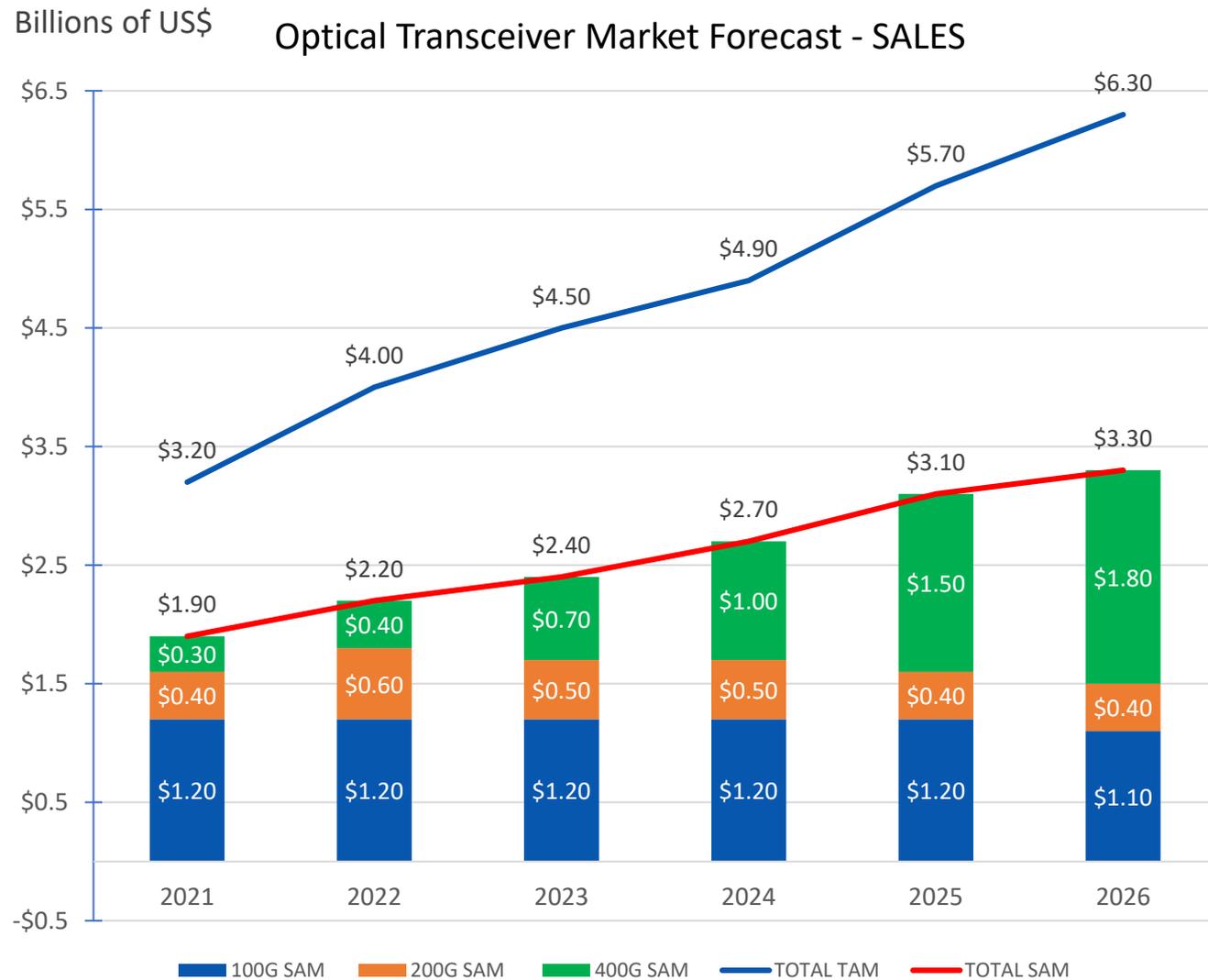
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- 1 Support SPX as an independent company to drive growth in optical transceivers and deliver maximum cash flow to partners
 - 2 Continue to engage with industry leaders and incumbents to design, develop and sell devices based on the Optical Interposer
 - 3 Exploit “localization” imperative in China to expand scope of existing operations and to seek both organic and inorganic growth opportunities and exit strategies
 - 4 Form additional partnerships in target sectors to establish fabrication and sales operations globally
 - 5 Pursue complementary strategic alliance or acquisition opportunities for inorganic growth
 - 6 Explore technology licensing opportunities for growth in non-target sectors

Initial Target Markets in Optical Transceivers



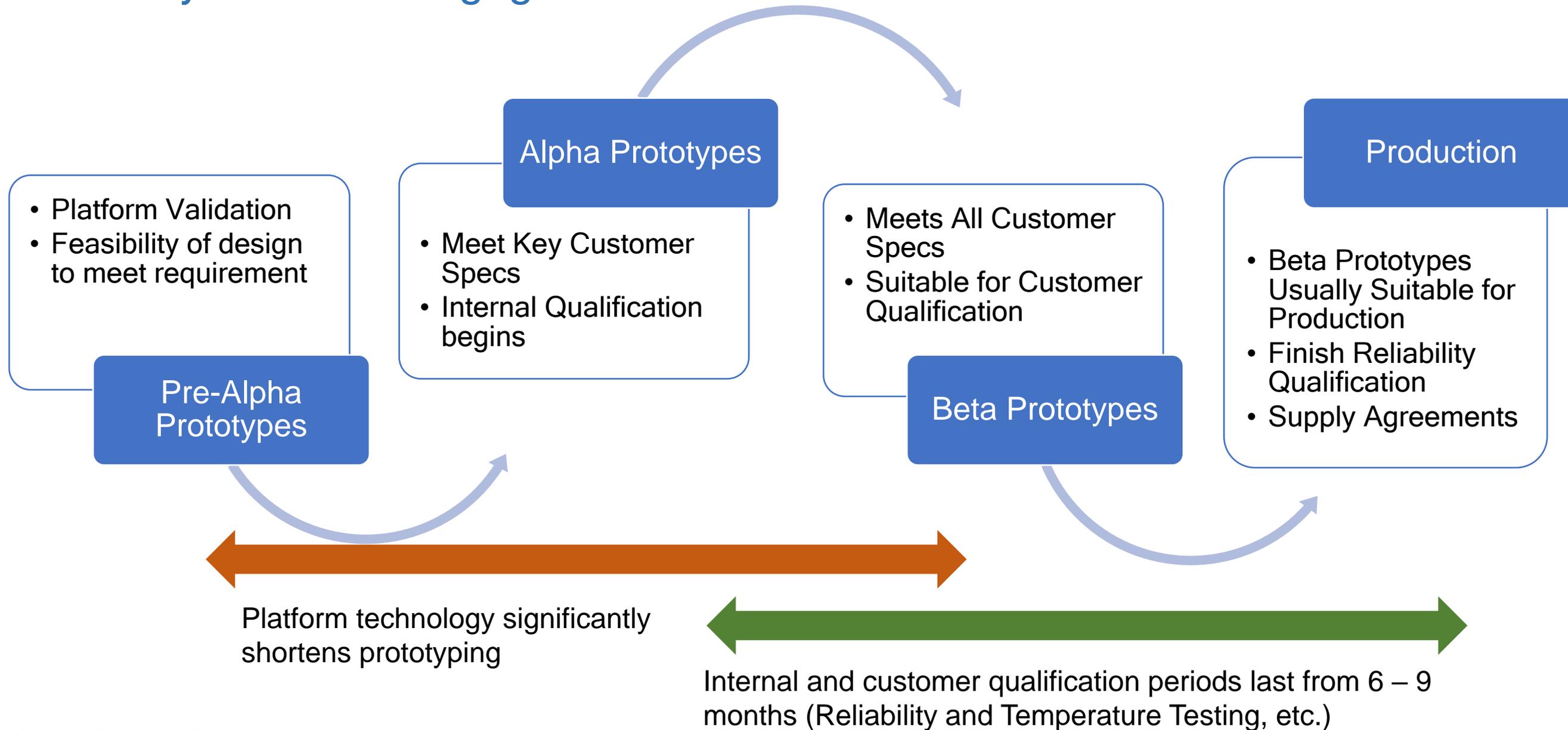
Even as 400G emerges, the 100/200G segments continue to be large and attractive served markets for POET

TAM = Total Available Market; SAM = Serviceable Available Market

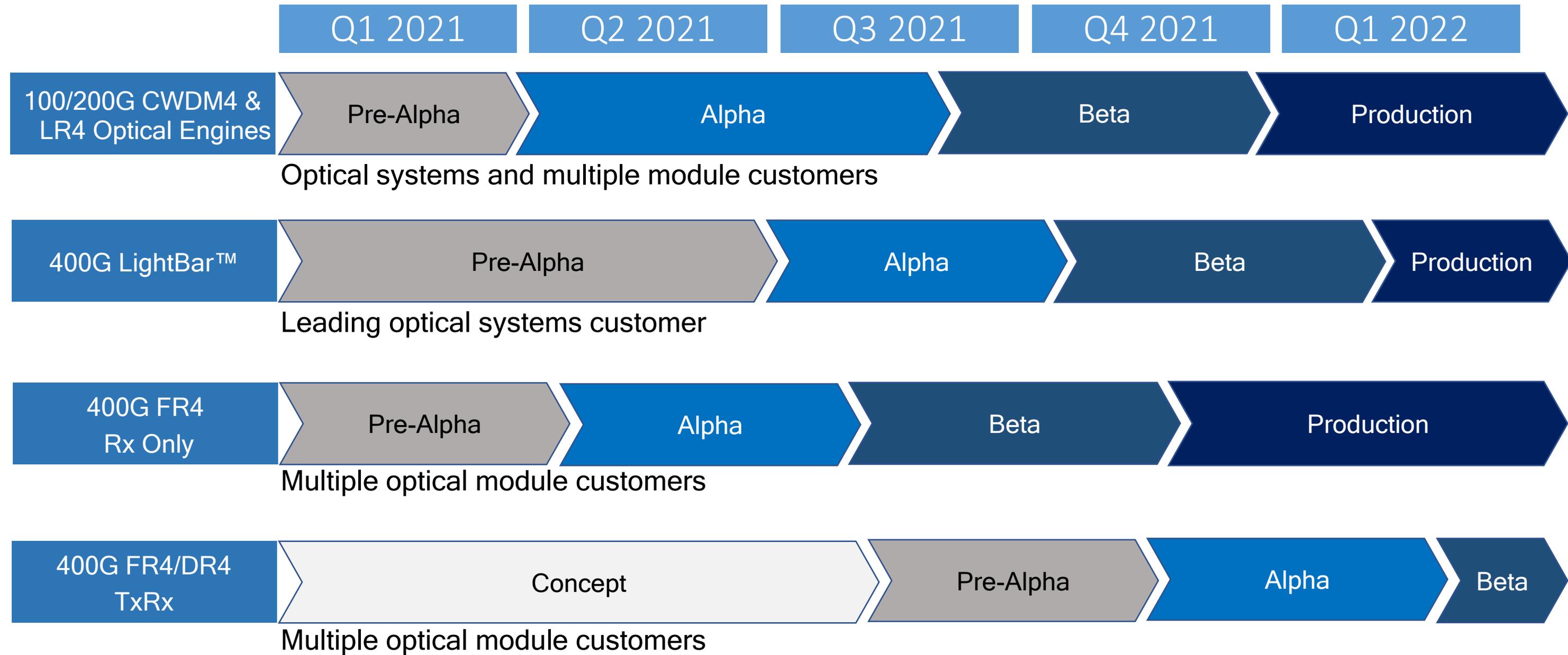


Product Development Cycle

In mid-2020 POET moved decisively from technology to product development - driven by customer engagements



Customers drive Transition to Specific Product Developments



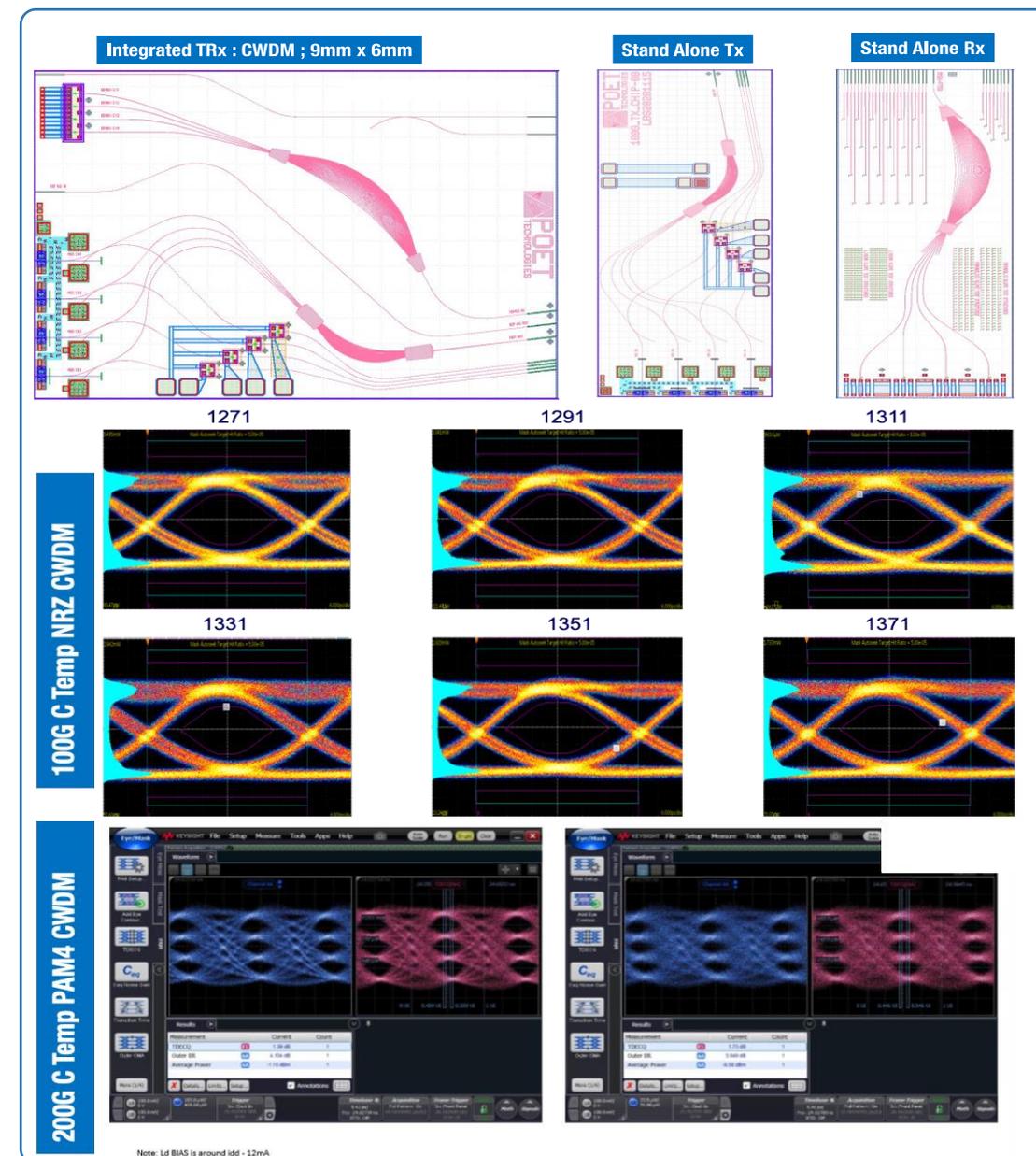
Industry Leadership

- Wafer Scale Hybrid Integrated Photonics Packaging Platform
- Low Loss Transmission and Coupling
- DeMux and Mux monolithically integrated into Interposer
- 25G Flip Chip compatible CWDM and LR4 Lasers

Markets

- CWDM4 and LR4 Data Center Applications
- Custom CWDM/LR4 solutions for Telecom (multiple integrated optical engines in a module)
- 5G Connectivity

Products



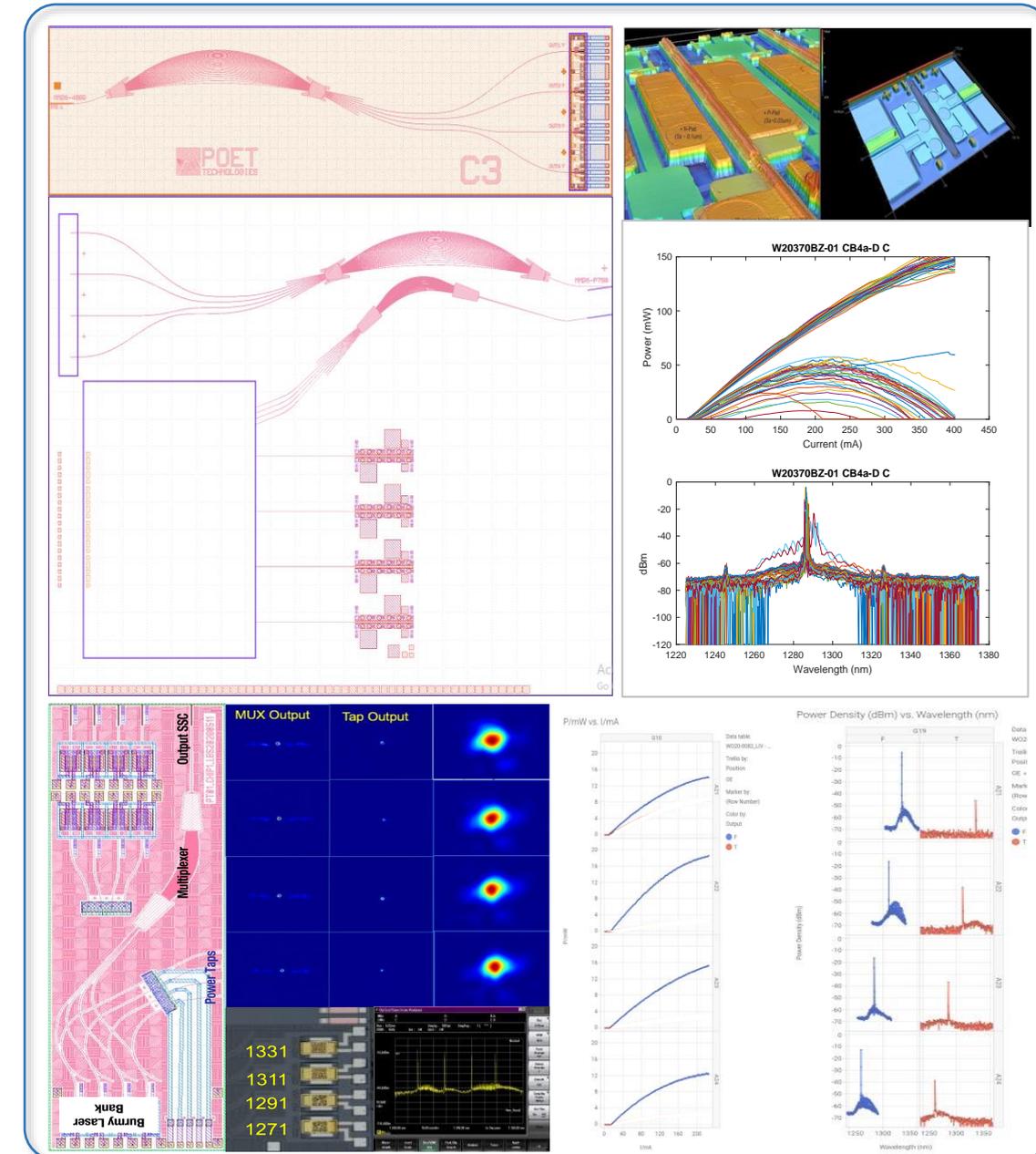
Industry Leadership

- Wafer Scale Hybrid Integrated Photonics Packaging Platform
- Low Loss Transmission and Coupling
- DeMux and Mux monolithically integrated into Interposer
- Up to **55mW CW Lasers (@75C)** for both DR and FR applications

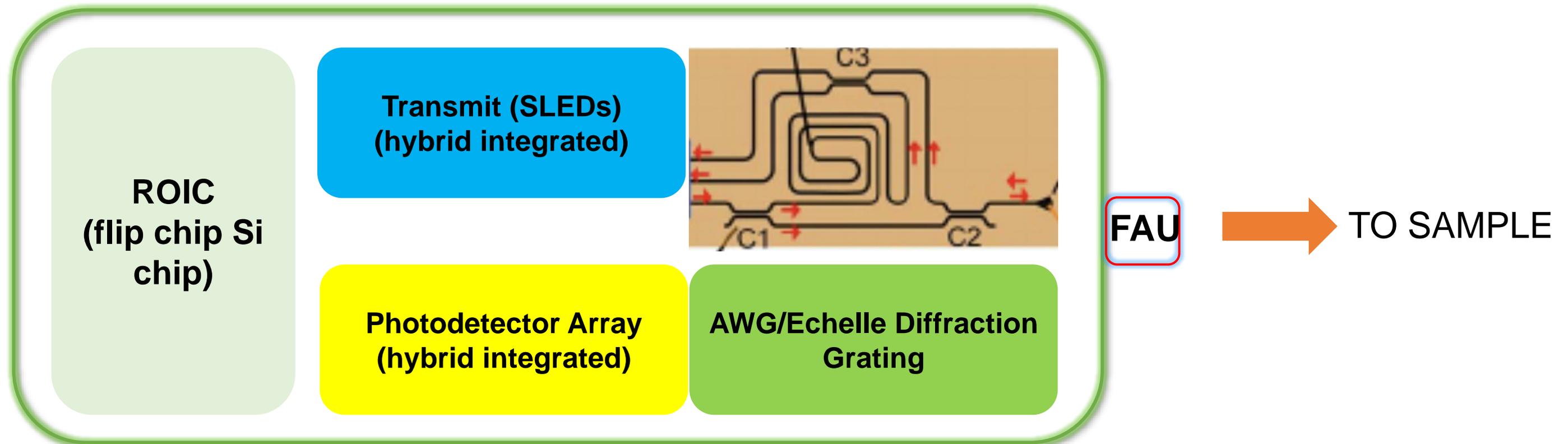
Markets

- DR1, DR4, FR4 and DR8 Data Center Applications
- Co-Packaged Optics

Products



POET Health : Spectral Domain Optical Coherence Tomography (SD-OCT)



- Fully hybrid integrated "SD-OCT" on a chip utilizing POET's Optical Interposer
- Eliminates all mechanical alignment and movement
- Lens/Isolators integrated to minimize reflections to the light source
- Overall coupling losses minimized
- Power density optimization with multiple SLED chips at the Tx input
- Enables a dramatic reduction in size and cost for hand-held and point-of-care OCT

POET Owned Processes and Design including Consigned Equipment

High-Volume Wafer Foundry (Silterra)



Optical Interposer Fabrication

- ✓ 30 K+ wafers per month capacity

High-Volume III-V Semiconductor Foundry (SAIC)



III-V Semiconductor Active Optics

- ✓ Largest III-V Compound Semiconductor manufacturer in the world
- ✓ Large scale

POET - SAIC Joint Venture

Wafer Scale Integration and Test (Super Photonics)



Joint Venture between POET and SAIC

- ✓ SAIC invests capex to scale manufacturing
- ✓ Large local market in China

POET, SAIC and Super Photonics constitute a pseudo-vertically integrated model for unparalleled cost efficiency



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 Investment Highlights

World Class Management Team



Executive Team



Dr. Suresh Venkatesan
CEO and Chairman

- SVP Technology at GlobalFoundries
- Various Senior roles at Motorola & Freescale Semiconductors



Vivek Rajgarhia
President & General Manager

- SVP and GM, MACOM
- CEO and Co-Founder, Optomai
- Lucent, OpNext, GigOptix



Thomas Mika
Executive Vice President & CFO

- Chairman, Rennova Health
- Chairman & CEO, Tegal Corporation
- Co-Founder IMTEC (M&A Boutique)

Engineering and Operations Team



Edward Cornejo
VP, Product Marketing

- Sr. Director, MACOM Technologies
- Google Fiber, Opnext, Lucent and Lytel



Dr. Jinyu Mo
SVP & GM, Asia

- Sr. Director and Chief Scientist, MACOM Technology Solutions
- Founder/CTO, Nexwave Photonics
- Huawei, Oclaro, I2R



Kevin Barnes
VP, Finance and Administration

- Controller, EC English
- Duguay and Ringler Corporate Services



Dan Meerovich
VP, Product Engineering

- Director, Product Engineering at MACOM
- Broadcom, Multiplex



James Lee
VP and GM, Singapore

- VP Logic Technology, IMEC
- Various Senior roles at GlobalFoundries and Chartered Semiconductor

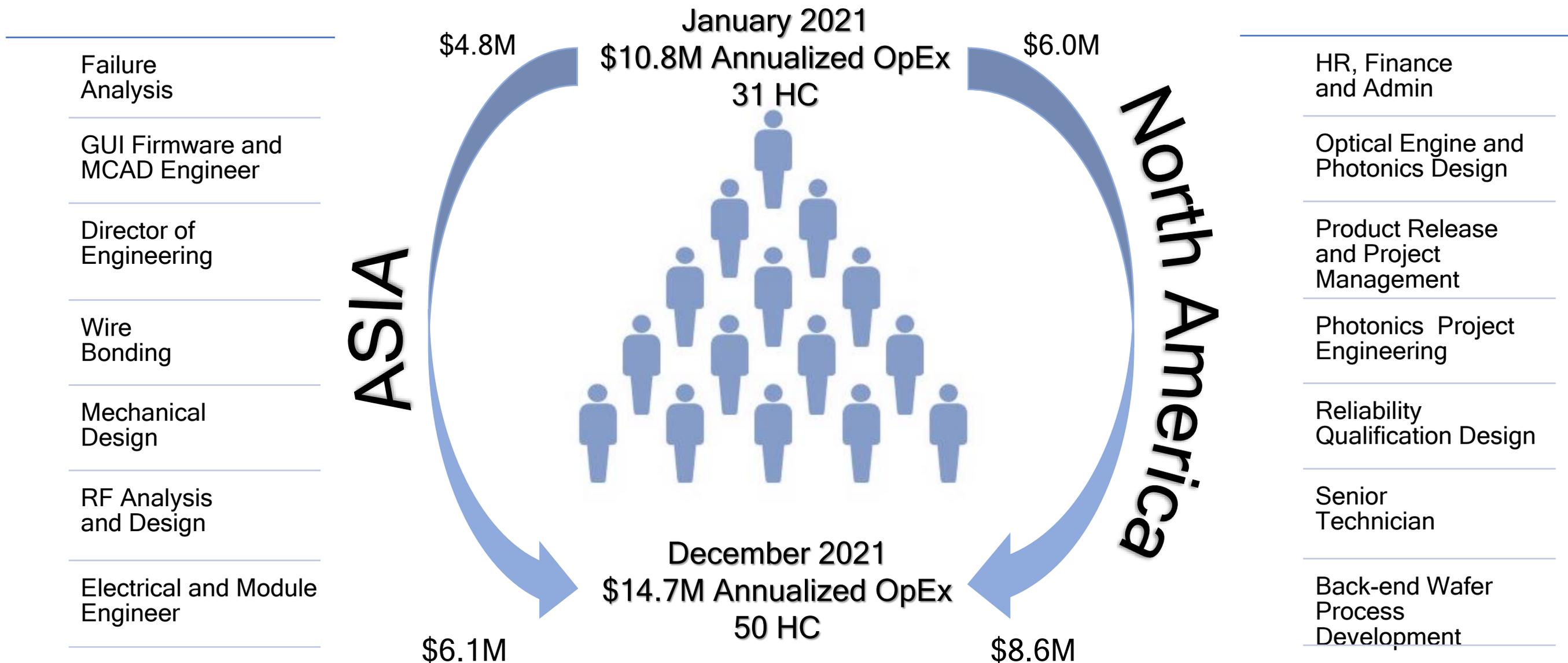
35 Employees

30 Engineers

Global Development and Manufacturing

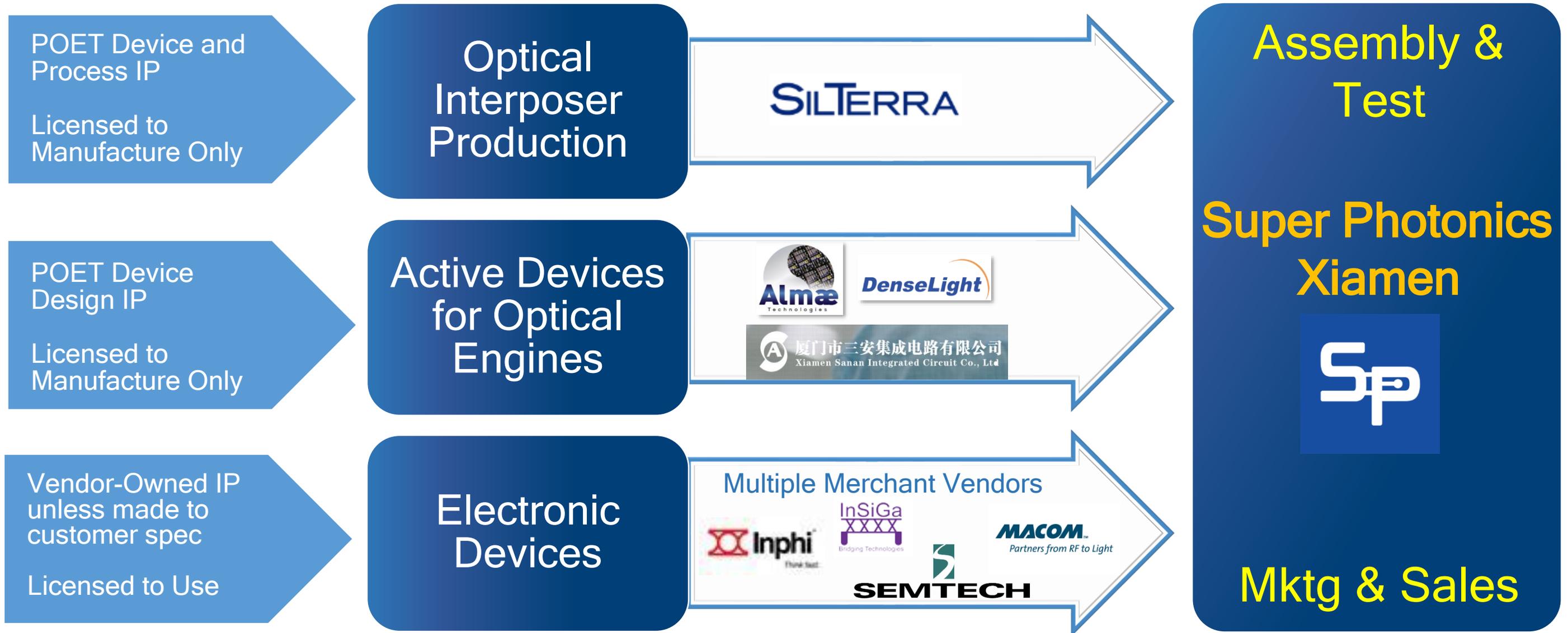


Planned Manpower & OpEx* Growth to Execute Product Roll Out



*OpEx = Cash Operating Expenses HC = Head Count

Supply Chain Licensed to Produce Optical Engines for Transceivers



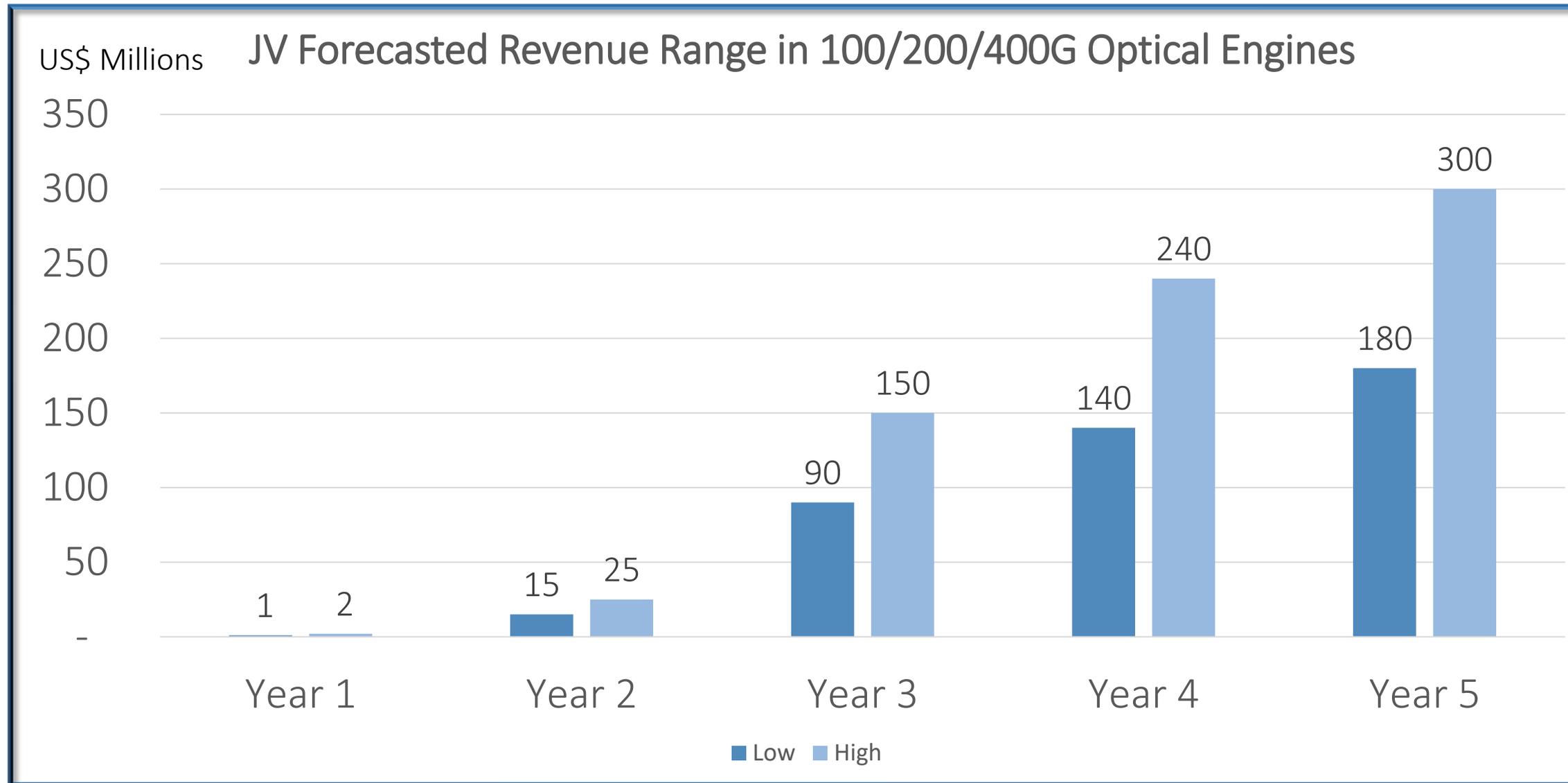
Strong Customer Engagement across multiple verticals

Customer Traction at Leading Module and System Companies



Range of Forecasted Revenue for SPX

On a unit basis, the SPX forecast is based on market share estimates in each segment ranging at the highest estimate from 18% to 30%



POET and SPX Size of Annual Opportunity



>\$1 Billion Annual Revenue Potential

	Transceivers for Datacom	5G Networks	Co-Packaged Optics	Optical Computing and Edge Applications
Market Size SAM (peak 2021-28) :	\$2-3.5B annually	\$3-5B annually	\$2-3B annually	\$3-5B annually
Development Partners:	Tier 1 NA European	Several in play	Several in play	US-based Start-up
JV / Assembly & Test Partner(s):	Sanan IC JV Super Photonics	Sanan IC JV Super Photonics	TBD	TBD
Potential Customers:	Multiple module makers	Multiple module makers	Cisco Arista Juniper	Nvidia HPE
Revenue Potential:	\$250M+ annually	\$250M+ annually	\$250M+ annually	\$250M+ annually

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POET Technologies at a glance



- POET Technologies has developed a unique hybrid photonics packaging platform targeting applications in high-speed data communications for the large Datacom / Telecom markets
- Built on its highly disruptive Optical Interposer Platform technology, POET's platform delivers compelling value in terms in performance, power, cost and scalability
- POET has established a "fab-lite" business model and a joint venture partnership to enable manufacturing to scale, while maintaining ownership and control over its Intellectual Property
- POET has engagements or contracts with some of the largest Datacom and Telecom Optical companies who represent a sizable market share among POET's target market segments

\$20B+ Data Communications Market

5 Customer Engagements

Years of Technology and Product Development

74 + 12 Patents and Patents Pending

\$46M Total Funding*
* Capital raised since 2015

4+

Target Applications

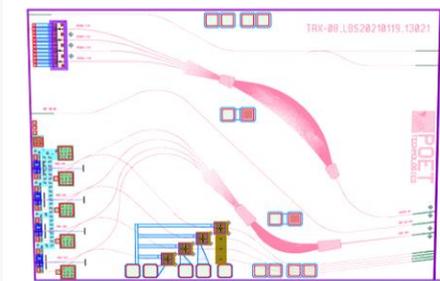
100G CWDM4
LR4
200G Custom

400G DR1
DR4
FR4
Remote Lasers

800G DR8
External Cavity Laser Platform
CPO

Optical Interposer Platform

Superior Cost and Scalability	20-40% Lower
Power Consumption	20% Lower
Hybrid Integration	1/10th Lower Capex
Versatility	Numerous Applications



6mm X 9mm

World's smallest TxRx "Optical Engine on a chip", integrating 4 lasers, 4 high speed photodiodes, 4 monitor photodiodes, Mux/DeMux, Taps and output fiber coupling features

Stock Price and Key Parameters



Total common shares outstanding	343,680,101	
Warrants & Options Outstanding	96,396,458	
Recent Share Price	CA\$1.00	US\$0.80
Market Cap	CA\$343.7M	US\$275M
52 Week High	CA\$1.49	US\$1.17
52 Week Low	CA\$0.385	US\$0.29
Cash and short-term investment (3/30/21)	CA\$30.4M	US\$23.7M

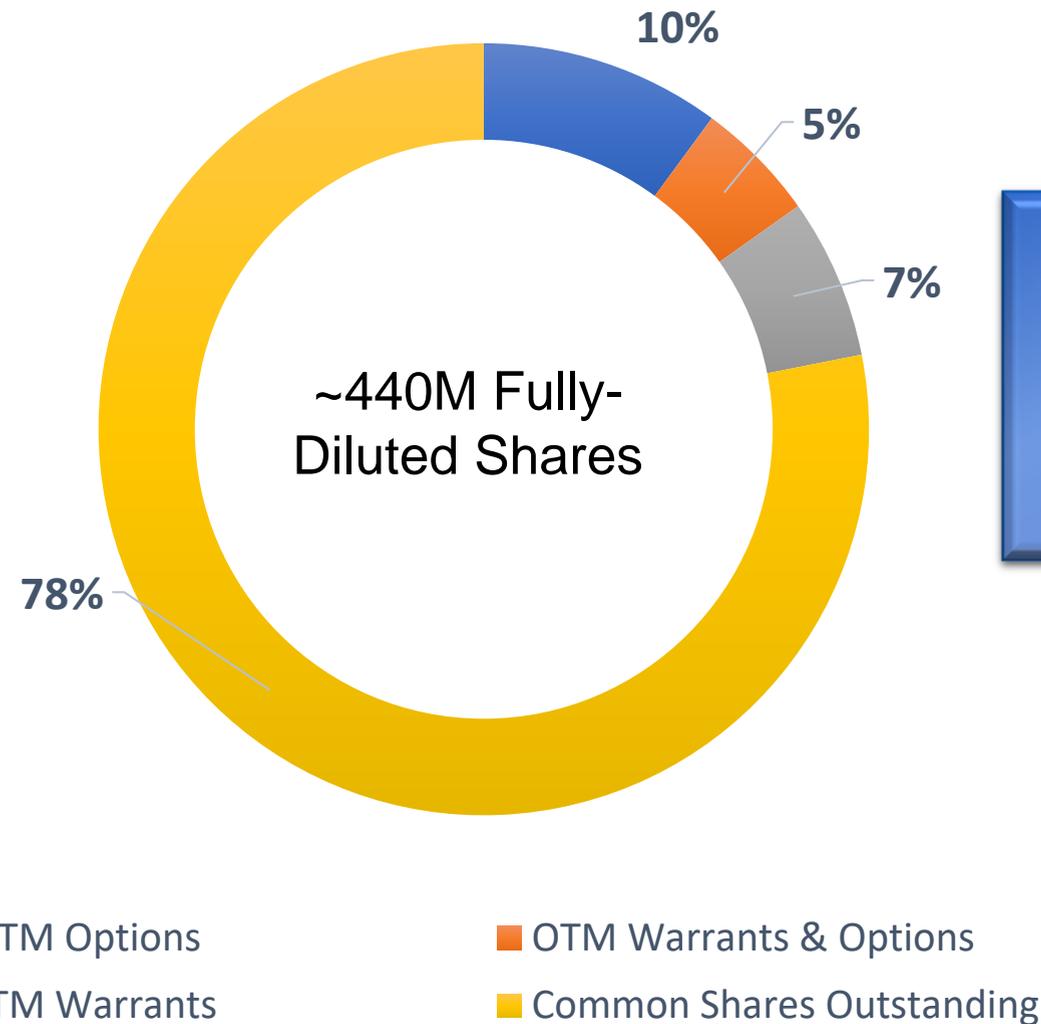
PTK.V	POETF



POET Capital Structure and Warrant & Option Values

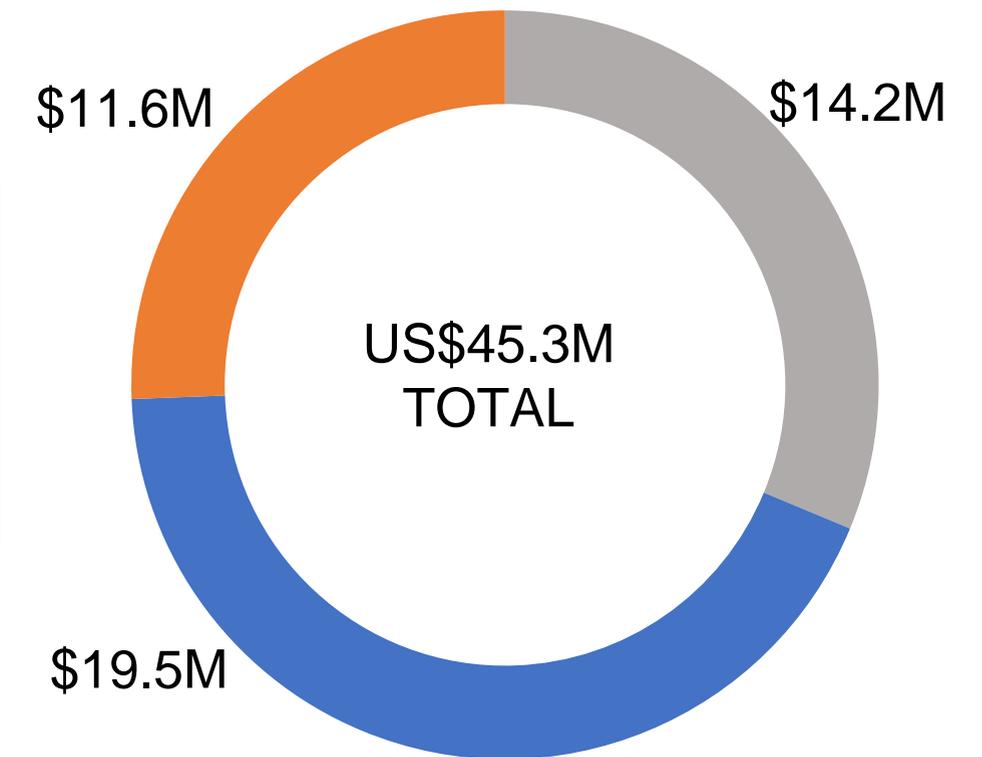


Capital Structure



Cash at 3/30/21
US\$23.7M

Value of Warrants & Options



ITM Options OTM Warrants & Options ITM Warrants

ITM Warrants & Options = \$25.8M

ITM = IN THE MONEY; OTM = TEMPORARILY OUT OF THE MONEY



1 POET Optical Interposer capabilities are now proven

2 Now in Product Development with several customers

3 Alpha Prototypes are weeks away

4 Beta Prototypes are only a few months away

5 Design funnel is filling

6 Gearing up for manufacturing in high volumes



T e c h n o l o g i e s